

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 23, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$98,842	31
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$43,865	24
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$33,808	8
Ahlbum, Tim	Health Coverage Solutions	\$32,663	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$32,639	7
Gold Producers (\$10,000 - \$30,000)			
Barta, Devin M.	Barta Insurance Agency	\$28,895	7
Borosak, William J. Jr.	Secure Financial Group, LLC	\$23,160	8
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$22,835	7
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$22,272	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$21,298	4
American Eagle Consultants, Inc.		\$15,022	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$13,946	12
Rosati, Lisa	Rosati Insurance Agency	\$13,464	2
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$11,663	2
Edwards, Jackson IV	Edwards Insurance Agency	\$11,124	2
Silver Producers (\$5,000 - \$10,000)			
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$9,888	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,129	4
Schwartz, Scott J.	Insurance Protection Services	\$9,096	1
Clark, John W.	Senior Solutions Insurance Agency	\$8,507	4
Senior Insurance Marketing, Inc.		\$8,472	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$8,233	2
Longo, Wendy L.	Longo Insurance Agency	\$8,099	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$8,036	4
AmeriLife		\$7,958	11
Maisto, Stephen	Senior Health Solutions	\$7,680	3
Savage, Gina	Savage Insurance Agency	\$7,031	2
James M. Gray, Inc.		\$6,948	2
Centerstone Insurance & Financial Svcs.		\$6,295	2
Platinum Choice Healthcare		\$5,940	1
Chacon, Cesar	The Insurance Hub	\$5,828	2
Benefit Plans of America, Inc.		\$5,591	4
Concklin, Ron	Rosenberg-Concklin, Inc.	\$5,536	6
Maisonet, Joseph	Maisonet Insurance Agency	\$5,160	2
Dworkin, Earl D.	Dworkin Insurance Agency	\$5,003	1

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Bronze Producers (\$2,500 - \$5,000)

Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,872	1
Stanton, David R.	Gateway Insurance, Inc.	\$4,723	1
Catron, Edward A.	Catron Insurance Agency	\$4,677	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$4,523	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$4,391	1
Elite Insurance Partners, LLC		\$4,331	2
Agent Pipeline, Inc.		\$4,114	3
Levi, Baruch	Levi Insurance Agency	\$3,924	1
AMAC Senior Resources Network		\$3,888	1
Muchnick, Stuart C.	Muchnick Insurance Agency	\$3,888	1
Victorson Associates, Inc.		\$3,880	1
Richard, Paul	Richard Insurance Agency	\$3,851	1
Lerner, Stanford J.	Lerner Insurance Agency	\$3,804	1
Hernandez & Company, Inc.		\$3,768	1
Banville, Richard	Banville Insurance Agency	\$3,672	2
Duryea, Don B.	Duryea Insurance Agency	\$3,672	2
Muncil, Nelson L.	Muncil Insurance Agency	\$3,671	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,624	1
McGuigan, Shirley A.	McGuigan Insurance Agency	\$3,540	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,479	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$3,335	2
Moore, Joseph P.	Moore Insurance Agency	\$3,292	1
Bowes, Rick	Bowes Insurance Agency	\$3,276	1
Krieger, Daniel I.	Krieger Insurance Agency	\$3,276	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$3,272	1
Dover, Kevin	Dover Insurance Agency	\$3,228	1
Mergaman, Allen L.	Mergaman Insurance Agency	\$3,179	1
Master Insurance Services, Inc.		\$3,132	1
Kelly, Robert J.P.	Kelly Insurance Agency	\$3,096	1
Curtis, Jack H. Jr.	Curtis Insurance Agency	\$3,048	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,021	3
Olsen, Steve J.	Olsen Insurance Agency	\$2,848	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$2,844	1
Miller, Michele M.	Miller Insurance Agency	\$2,688	1
Rushing, Robbie D.	Rushing Insurance Agency	\$2,687	1
Kerker, Raymond J. Sr.	Kerker Insurance Agency	\$2,676	1
C2P Advisory Group, LLC		\$2,555	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$2,519	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

April 23, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$22,272

Platinum Producers (\$15,000 - \$20,000)

Sachs, Kerry \$16,152

Gold Producers (\$10,000 - \$15,000)

Chard, Dani L. \$11,973 Edwards, Jackson IV \$10,500

Silver Producers (\$5,000 - \$10,000)

Ahlbum, Tim	\$9,636	Mott, Kay	\$6,155
Schwartz, Scott J.	\$9,096	Gilbert, Brian	\$6,131
Stevens, Jason	\$8,494	Bowling, Mindie N.	\$6,120
Vickers, Jordan	\$8,148	Bock, Frederick	\$5,940
Michaelson, Robert P.	\$8,099	Abbatiello, Vincent	\$5,905
Patterson, Adam D.	\$7,044	Vertich, Mark	\$5,519
Rosati, Lisa	\$6,792	Badessa, Joseph J.	\$5,328
Dega, Brigett L.	\$6,672	Ripoll, Glenn A.	\$5,004
Palmer, Casey V.	\$6,635	Dworkin, Earl D.	\$5,003

Bronze Producers (\$2,500 - \$5,000)

Wiedersum, Bryan F.	\$4,872	Grzywa, Brandon	\$3,732
Stanton, David	\$4,723	Muncil, Nelson L.	\$3,671
Maisto, Stephen	\$4,608	Goldenberg, Karen S.	\$3,624
Connley, Mel H.	\$4,571	Lemar, Mike	\$3,587
Jacobs, Douglas M.	\$4,523	Fingeret, Benjamin W.	\$3,564
Ulayyet, Fred M.	\$4,391	Kempler, Gary S.	\$3,564
Young, Sean	\$4,332	Dibisceglie, Darrin J.	\$3,540
Valdes, Jorge A.	\$4,308	Keaveny, Patrick	\$3,540
Catron, Edward A.	\$4,137	Chacon, Cesar	\$3,500
Cortes, Viviana J.	\$4,104	Adler, Jeffrey S.	\$3,479
Graham, Christopher N., CLU	\$3,948	Mangini, Nicholas L.	\$3,396
Levi, Baruch	\$3,924	Moore, Joseph P.	\$3,292
Lembcke, Julia	\$3,900	Bowes, Rick	\$3,276
Lavery, Teresa	\$3,888	Kasabov, David	\$3,276
Muchnick, Stuart C.	\$3,888	Krieger, Daniel I.	\$3,276
Perlow, Linda E.	\$3,880	Lovelace, David P.	\$3,276
Kelsey, Steven D.	\$3,851	Schwartz, Matthew	\$3,276
Derevensky, Jackie	\$3,804	Wilgus, Allison M.	\$3,272
Kaufman, Bryan J.	\$3,768	Bahlkow, Valerie J.	\$3,240

Writing Agents

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Dover, Kevin	\$3,228	Finkelstein, Sara	\$2,844
Boscardin, Daniel L.	\$3,216	Halperin, Murray A.	\$2,844
Dillow, David S.	\$3,187	Jaffe, Joseph A.	\$2,844
Mergaman, Allen L.	\$3,179	Rabin, Bruce D.	\$2,844
Baghaeimehr, Sofia	\$3,132	Reyer, Jerome H.	\$2,844
Aiello, Marie	\$3,108	Richards, David	\$2,844
Kelly, Robert J.	\$3,096	Haass, David	\$2,795
Mankamyer, Mary	\$3,096	Mangini, Rosemary	\$2,759
Moore, Daniel	\$3,096	Trembicki, Kenneth A.	\$2,688
Sussman, Leslie S.	\$3,048	Casey, Jason C.	\$2,687
Saylor, Dexter R.	\$3,024	Barta, Devin M.	\$2,676
Brown, Matthew	\$3,012	Kerker, Raymond J. Sr.	\$2,676
Bono, Peter F.	\$2,927	Noel, Christine	\$2,676
Muni, Joseph P. Jr.	\$2,927	Hirsch, Susan J.	\$2,675
Savage, Gina	\$2,927	Oblaczynski, William J.	\$2,592
Davis, Karen L.	\$2,867	Scott, James R.	\$2,592
Olsen, Steve J.	\$2,848	Sweeney, Alexander	\$2,519
Cooper, Bradley D.	\$2,844		